



ORIGYN
INTERNATIONAL

**Energy Efficiency for Schools
Made EASY with ...**

***ENERGY SAVINGS
AS A SERVICE***

What is Energy Savings As A Service?



Ask yourself:

**How do you get
electricity, gas and/or
water at your school
right now?**

**You don't own any of
this stuff, do you?**



Your UTILITY does.

They invest in it and operate it in order to deliver to you what you really want:
The electricity. And you take only that **as-a-service**, paying no upfront capital costs
for all that 'stuff' or for any ongoing maintenance.

But, here is the stuff your utility makes YOU buy:

Light Fixtures and Lamps, to convert raw electricity to what you really want... **LUMENS**, allowing staff and students to read, work and learn.



But, here is the stuff your utility makes YOU buy:

Roof Top Units, Boilers and Chillers to convert raw electricity and gas into what you really want... **heated and cooled ventilated air** for comfort and productivity that is necessary at your school to create the best teaching and learning environment.



But there is a catch: All this 'stuff' wears out

And since you don't have the capital to upgrade or replace them, you don't.

But they are **ENERGY HOGS**, and the ongoing maintenance costs continue to grow more and more every year.

So it gets '**DEFERRED**', which only costs more down the road.



The REAL Problem:

Rising expenses (energy at 3.5% per year or more) and deferred maintenance costs (old systems and “band-aid” repairs) are threatening schools and districts nationwide...
robbing them of the money needed to make capital improvements and maintain infrastructure.

Here are some sobering facts:

More than **53%** of public schools need
to make **investments** for
repairs, renovations & modernizations
to be considered in ‘good’ condition

Source: American Society of Engineers

State and local governments are plagued by a lack of comprehensive data on public school infrastructure as they seek to fund, plan, construct, and maintain quality school facilities.

24%

of public school buildings are in **fair or poor condition.**

4 in 10

of schools don't have a long-term plan to address operations and maintenance

Source: Infrastructure Report Card, 2017

“Facing tight budgets, school districts’ ability to fund maintenance has been constricted, contributing to the accelerating deterioration of heating, cooling and lighting systems,” the ASCE said in its report. “Deferred maintenance and decisions to choose less expensive temporary fixes are ultimately costing school districts more now and a lot in the long term.”

What about State funding?

Most state agencies are either out of money or are diverting resources to other initiatives, leaving school districts seriously underfunded.

***So, where
does the money
come from?***



What if we told you ...
you already have it?



**You simply
need to
recognize it**

So, where is it?

Operating Statement

Expenses

Period Year-to-Date

Salaries	\$ 2,800.00	\$ 37,096.06
Utilities	\$ 10,378.17	\$ 56,186.62
Repairs and Maintenance	\$ 631.07	\$ 16,764.10
Depreciation and Amortization	\$ 0.00	\$ 0.00
Insurance Expense	\$ 1,388.00	\$ 31,226.21
Interest Expense	\$ 102.62	\$ 827.11
Tax Expense	\$ 0.00	\$ 0.00
Other Operating Expenses	\$ 3,275.00	\$ 4,686.56
Operating Expenses	\$ 17,186.86	\$146,781.20

Can you
see it?

THERE it is ...

Operating Statement

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Still one of the
HIGHEST line
item expenses
you have, and it
can fund all
sorts of Energy
Efficiencies.

With ESaaS, you can IMMEDIATELY:



Acquire state-of-the-art upgrades with no investment and no debt



Reduce energy consumption, paying less than you currently spend



Enjoy worry-free, ZERO COST equipment maintenance during the service term



Achieve off-balance sheet flexibility

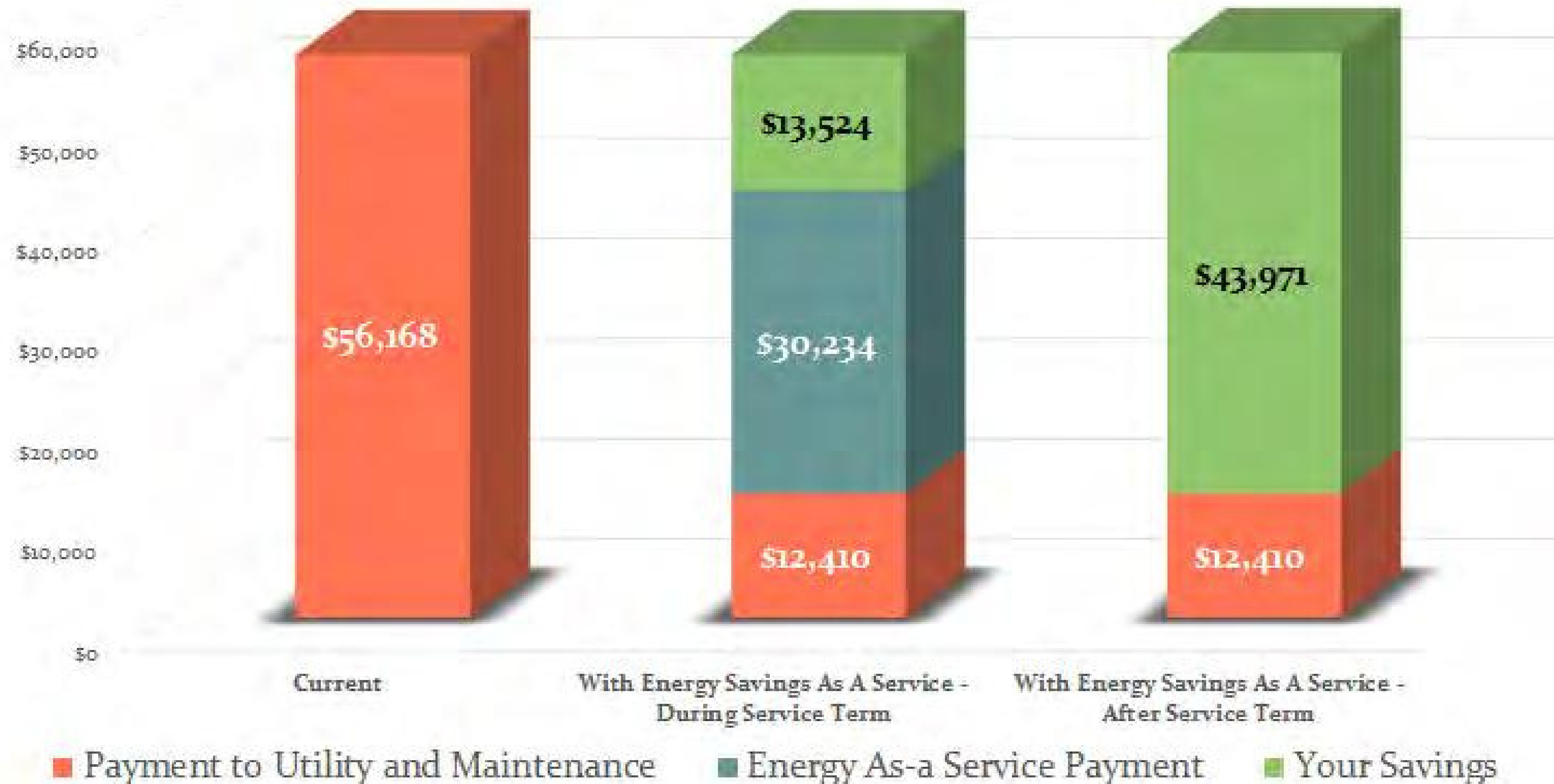


Receive guaranteed technology performance and an improved educational environment



Significantly reduce your carbon footprint

Energy Efficiency with ZERO Cost Just Great Savings From DAY 1



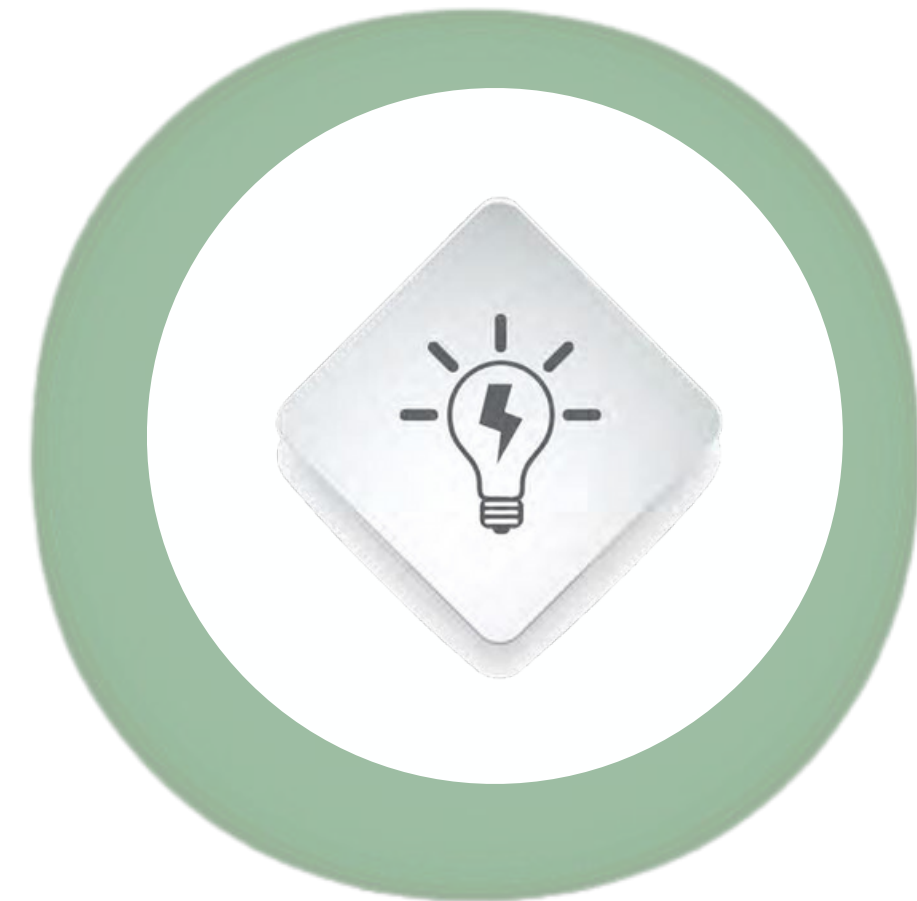
**You don't have to pay
for any of this stuff ...
because we will make
the investment for you**



And **we will install and maintain** all these new state-of-the-art Energy Efficient Upgrades/Retrofits to your existing lighting, HVAC, electrical and mechanical systems ... AND charge you **less** for the energy and maintenance you currently spend on these systems

So it's ALREADY 'in the budget'!

New energy-efficient equipment



No capital or debt



ZERO DEBT - ZERO CAPEX - JUST SAVINGS

Ongoing maintenance provided



Savings from Day ONE

Energy Savings as a Service is **THE Total Solution**

No Budget, No Problem

The ESaaS model removes the capex requirement typically needed to launch and fund an upgrade project. Your budget therefore becomes a moot issue, as you don't need any out-of-pocket expenditure.

No Debt or Credit Impact

ESaaS won't impact debt ratios, lines of credit or conflict with core purchases. And since the provider owns the system, ESaaS covers ensuring it works and delivers the cost reductions, eliminating any hidden or unexpected bills.

Turnkey Solution

Covers equipment, maintenance, repair, and servicing - and let's you take advantage of buying heating and cooling BTUs and lumens for light for less than you currently spend.



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***Call us for a FREE
consultation and
energy audit***



ZERO DEBT - ZERO CAPEX - JUST SAVINGS

We make energy efficiency EASY

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